



Contract.fit is an ambitious technology company that offers an intelligent automation solution. We help our clients provide a better customer experience and reduce workloads by automating data entry and carrying out cognitive tasks.

We are looking for a Sales Engineer to join our team. You support the sales team and the founders of the company on all sales-related activities to realize our ambitious growth plan. You have a nose for discovering new opportunities and the convincing power to turn these into qualified sales opportunities. You have a keen interest in artificial intelligence.

## What will you do?

- Develop and maintain an intimate knowledge of our Software-as-a-Service (SaaS) product
- Generate new sales opportunities
- Qualify inbound sales opportunities
- Represent the company at industry events locally and abroad
- Respond to Requests-for-Information (RfI) and Requests-for-Proposal (RfP)
- Build sales materials (presentations, one-pagers, website materials, etc.)
- Prepare and execute demo sessions, either live or via video call
- Assist in preparing commercial propositions and financial negotiations

## Who are you?

- You understand that everything we do is about creating value for our clients
- You communicate very well, both with people from a technical and from a business background
- Being on stage or presenting in front of a group feels like second nature
- You have a first successful experience in sales
- Background or knowledge in financial services is a plus
- You like to travel for short trips abroad
- Strong oral and written English skills. Other languages such as Dutch, French or German are a plus.

## What do we offer you?

- An ideal opportunity that combines technical and business challenges in the exciting world of AI
- An attractive salary and bonus scheme
- A company car or public transport subscription
- Team building activities, free coffee, after work drinks, etc.